

## WHO WE ARE

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We are Tamim Property a division of Tamim Asset Management.

Tamim Asset Management is registered with ASIC and under its Australian Financial Services Licence (AFSL No. 421469) offers a suite of investment products to wholesale, sophisticated, high net worth investors and Family Offices.

As a division of Tamim Asset Management, Tamim Property gives its clients the opportunity to co-invest in syndicates of real estate investments held in unlisted unit trusts holding one or more properties across retail, commercial, and industrial real estate sectors.

## KEY PEOPLE

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The key personnel at Tamim property who are responsible for identifying real estate opportunities, due diligence, negotiation and acquisition of the assets and managing the asset.

### **Jeff Taitz**

**(CA, ACMA, LREA, B Com, B Acc, Dip.Fin.Services)**

**Director - Tamim Asset Management**

With over 26 years of experience in finance, accounting, investments, taxation, and real estate, Jeff has played a pivotal role in shaping TAMIM Asset Management towards success. For the past 9 years, he has devoted his expertise and leadership to TAMIM, establishing it as a leading provider of equity, real estate, and credit investment solutions in Australia. Before he founded TAMIM, he honed his skills through a successful career at City Freeholds Group, Sasol Limited, and Deloitte & Touche.

Having overseen transactions exceeding \$3 billion across various sectors and regions, including mergers and acquisitions, property dealings, debt structuring, and investments, Jeff's expertise spans diverse financial domains. His hands-on involvement in managing a high-net-worth family office has sharpened his skills in wealth creation, preservation, asset management, and philanthropy.

Jeff is dedicated to leveraging his wealth of knowledge to offer tailored financial solutions that benefit hard working Australians in wealth planning and retirement. As a member of the Institute of Chartered Accountant Australia (ICAA) and Chartered Institute of Management Accountants (CIMA) of the UK, with a Master's in International Tax and a Real Estate Agent License (LREA), Jeff is committed to creating value through custom financial products.

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# WHAT WE DO



We are passionate about real estate and getting the most out of our property investments.

Our clients have the opportunity to invest in our syndicates while we embrace the task of finding, managing and, when the time comes, selling the assets owned by the syndicates.

We are opportunistic and seek out real estate opportunities across Australia's commercial, industrial and retail sectors and while properties targeted sit at various points on the risk spectrum, our default objective is to preserve wealth and grow capital while at the same time manage the asset to maximise its cash income (yield).

We are hands-on and have a small cohesive team with diverse skills which can work nimbly to assess and act to secure deals quickly. This is an advantage when faced with off market transactions in particular.

We understand the array of risks in investing in real estate and how to mitigate them in this uncertain environment.

# HOW WE DO IT

- We apply a disciplined approach to our analysis and the negotiation process
- We apply creative problem solving drawn from our long experience in businesses outside of pure real estate ownership development and management.
- We take a hands-on approach.
- We apply our experience and skill in identifying and implementing value-added strategies cost effectively.
- We have internal proprietary capabilities which enable us to analyse opportunities, structure deals and effectively manage assets cost effectively.
- We are cognisant that our tenants are also our customers and we seek to create an environment which is pleasant and safe for their staff and profitable for their businesses.
- We stay close to our investors by regularly informing them of the progress of their investment with us.
- We respect the fact that investors are parting with their hard earned capital to participate in our opportunities and expect us to be prepared to walk away from property investments which do not match our criteria.
- We put ourselves in our investors shoes by being aligned with them and investing in our offerings.

# WHO ARE OUR CLIENTS

Our clients are wholesale, sophisticated, high net worth investors and Family Offices who wish to come on the property investment journey with us.

- Our investment time frame is 5 to 10 years.
- Our minimum investments are \$250,000 per unit trust.
- Our indicative management fee is 0.60% per annum on the value of the property acquired.\*
- We will earn a performance fee of 20% over a hurdle rate.\*

\*These fees may vary from syndicate to syndicate. The hurdle rate will vary from asset to asset.

## KEY FACTS

- Investment structure:** Unlisted Unit Trust (only available to wholesale or sophisticated investors)
- Minimum investment:** \$250,000
- Management fee:** 0.6% p.a. (indicative)
- Administration & expense recovery fee:** Nil
- Exit fee:** Nil
- Performance fee:** 20% of performance in excess of hurdle
- Hurdle:** 8%(indicative)
- Investment timeframe:** 5-10 years

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